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Fall 1912,

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U.S. Department of Agriculture.

WHOLESALE PRICE LIST OF TENNESSEE GROWN TREES

Southern Nursery Company
WINCHESTER, TENN.

Use the Nurseryman's Telegraph Code
in Telegraphing

H. N. CAMP, President

E. W. CHATTIN, Secy. and Treas.

REFERENCES—DUN'S COMMERCIAL AGENCY, BRADSTREET'S
COMMERCIAL AGENCY, ANY BANK OR BUSINESS
HOUSE IN WINCHESTER



= Announcement =

To those who are unacquainted with us we desire to say that we have been in the Nursery Business for forty years. We have 800 acres in Nursery stock. We solicit correspondence and inspection of our stock.

LOCATION

We are 40 miles directly north of Huntsville, Ala., on the main line of the Nashville, Chattanooga & St. Louis Railway system and no point has better shipping facilities. We can get a direct line to any part of the country at the lowest rate and shortest time.

RATES

Fifty trees of not less than 10 of a variety will be furnished at 100 rates, 250 trees of not less than 10 of a variety at thousand rates. Long lists of varieties of a few trees of a kind subject to higher prices.

PACKING AND COST OF PACKING

Our packing season usually opens October 1st and continues to April 1st. We handle stock most of the winter in our cool storage buildings.

The cost of boxes 9 to 10 feet long, 30x30 inches, \$2.50; 24x24 inches, \$2.25; 20x20 inches, \$2.00; 18x18 inches, \$1.60. Twelve-foot boxes, 50 cents extra.

Bales, 25c to \$2.00, according to size.

No charge for packing in bulk in car load lots.

SHIPPING

We prefer parties ordering to indicate how goods must be sent, whether by freight or express, also route. If no such directions are given we forward to the best of our judgment, but in no case do we assume responsibility. When losses occur claims should be made to the transportation company immediately.

GUARANTEE OF GENUINENESS

We exercise the greatest care to keep all of our stock pure and true to label and are ready, on proper proof, to replace any that may prove untrue, free of charge, or refund the purchase price, but it is mutually understood and agreed, between purchaser and ourselves, that we are not liable for any greater sum than that paid us for said trees, etc., that may prove untrue.

STORAGE AND PACKING

We have a cool storage warehouse with a capacity of 40 to 50 car loads with an addition to it to be used as a packing house and, being located on a switch from the Nashville, Chattanooga & St. Louis Railroad, we can handle stock at any time in the winter season.

All of our packing is under the direct supervision of a member of our firm and it is done right and you may depend on the goods reaching you in prime condition.

CAUTION

We accept orders upon the condition that they shall be void should anything befall our stock from frost, hail, storm, fire, or other causes over which we have no control.

CLAIMS

All claims for errors must be made on receipt of goods to receive consideration. Complaints made after the goods have been in the hands of the purchaser ten days can not be entertained.

CODE

In telegraphing use Nurseryman's Telegraph Code, copies of which we will mail you on request.

TERMS OF PAYMENT

Cash or satisfactory security or reference to parties unknown to us. All orders to be sent C. O. D. must be accompanied with one-fourth the amount in cash.

CHANGE OF PRICES

The prices given in this list are subject to change without notice and to the stock being unsold at the time the order is received.



APPLES—One and Two Year Grafts

	Per 100	Per 1000
5 to 7 feet, 11-16 inch and up	\$15 00	
4 to 6 feet, 5-8 to 11-16 inch	12 50	
3 to 5 feet, 1-2 to 5-8 inch	9 00	
3 to 4 feet, partly branched	7 00	
4 to 5 feet, one year grafts	8 00	
3 to 4 feet, one year grafts	6 00	

Leading Varieties—

Alexander	Northern Spy
Benoni	N. W. Greening
Ben Davis	Rambo
*Baldwin	Red Astrachan
Clayton	R. I. Greening
Domine	*Rome Beauty
*Dutchess	Smith's Cider
*Early Harvest	Stark
Gano	*Staymen Winesap
Golden Sweet	*Wealthy
*Grimes' Golden	Winesap
*Jonathan	*Winter Banana
King	Wagener
Mann	Wolf River
Maiden Blush	*Yellow Transparent
Mammoth Black Twig	Yellow Bellflower
Missouri Pippin	Whitney Crab

Varieties marked (*) 2c extra if furnished alone.

APPLES, One Year Buds

	Per 100	Per 1000
Very fine trees		
4 to 5 feet, whips	\$10 00	\$80 00
3 to 4 feet, whips	8 00	60 00
2 to 3 feet, whips	5 00	40 00

Leading Varieties—

Baldwin	Rome Beauty
Dutchess	Staymen Winesap
Grimes	Winter Banana
Jonathan	Yellow Transparent
Northern Spy	Winesap
Wealthy	Gano
N. W. Greening	Ben Davis

Forster Prize

McIntosh

PEAR, Standard, Two Year Old

	Per 100	Per 1000
Assortment of varieties		
5 to 7 feet, 3-4 inch and up	\$14 00	
4 to 6 feet, 5-8 to 3-4 inch	11 00	
3 to 5 feet, 1-2 to 5-8 inch	8 00	
3 to 4 feet	5 00	

PLUM on Plum

	Per 100	
5 to 7 feet, 3-4 inch and up	\$16 00	
4 to 6 feet, 5-8 to 3-4 inch	13 00	
3 to 5 feet, 1-2 to 5-8 inch	10 00	

Leading Varieties—

Abundance	Pond's Seedling
Burbank	Rene Claude
Geuii	Shipper's Pride
German Prune	Tatge
Hawkeye	Wickson
Lombard	Wyant
Moore's Arctic	Wolf

CHERRY, Two Year, on Mahaleb

	Per 100	Per 1000
4 to 6 feet, 3-4 inch and up	\$10 00	\$100 00
4 to 5 feet, 5-8 to 3-4 inch	8 00	75 00
3 to 4 feet, 1-2 to 5-8 inch	6 00	50 00
2 to 3 feet	3 00	25 00

Leading Varieties—

Baldwin	May Duke
Black Tartarian	Olivet
English Morello	Ostheim
Governor Wood	Windsor
Montmorency	Wragg
Late Duke	

PEACH, One Year Old

	Per 100	Per 1000
5 to 6 feet, 11-16 inch and up	\$10 00	\$75 00
4 to 6 feet, 9-16 to 11-16 inch	8 00	70 00
3½ to 5 feet, 1-2 to 9-16 inch	7 00	55 00
3 to 4 feet, 7-16 to 1-2 inch	6 00	45 00
2 to 3 feet	4 50	30 00

Leading Varieties—

Alexander	Heath Cling
Beers Smock	Kalamazoo
Belle of Georgia	Lemon Free

Varieties continued on page 5

Bokara	New Prolific
Carman	Matthews Beauty
Champion	Mountain Rose
Chair's Choice	Mayflower
Capt. Ede	Old Mixon Free
Crawford Early	Old Mixon Cling
Crawford Late	Salway
Crosby	Smock Free
Elberta	Stump
Engel's Mammoth	Triumph
Fitzgerald	Wheatland
Foster	Wonderful
Globe	Yellow St. John

APRICOT, One Year Old on Peach

4 to 5 feet	\$10 00
3 to 4 feet	7 00

Leading Varieties—

Superb	Royal	Moorpark
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QUINCE

3 to 4 feet, 9-16 and up	\$15 00
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Leading Varieties—

Champion	Orange
Meeches Prolific	Rea's Mammoth

GOOSEBERRY

Downing, 2 year No. 1	\$6 50
1 year No. 1	5 00
Houghton, 2 year No. 1	5 50
1 year No. 1	4 50

CURRANTS

	Per 100	Per 1000
2 year No. 1, assorted	\$4 00	\$35 00
1 year No. 1, assorted	3 00	25 00

Leading Varieties—

London Market	Red Dutch
North Star	Victoria
Pomona	Wilder

2 year No. 1	\$4 50	\$40 00
1 year No. 1	3 50	30 00

Leading Varieties—

Fay's Prolific	White Grape
Lee's Prolific	Cherry

BLACKBERRY

	Per 1000
Ancient Britan	\$12 00
Early Harvest	10 00
Erie	10 00
Eldorado	12 50
Rathbun	15 00
Snyder	10 00
Wilson	8 00

RASPBERRY

Cuthbert	\$ 8 00
Columbian	12 00
Cumberland	9 00
Gregg	8 00
Kansas	8 00
King	8 00
Plum Farmer	9 00
St. Regis Everbearing	30 00
Turner	8 00

STRAWBERRY

Leading Varieties—.....	2 50
Bubah No. 5	
Senator Dunlap	
Crescent	
Gandy	
Haverland	
Excelsior	
Michael's Early	
Warfield	
Wilson	

GRAPE VINES

The prices quoted are for 2 year No. 1. The price on 1 year No. 1 will be 25 per cent off, except on Concord, for which see quotation.

	Per 100	Per 1000
Agawam, red	\$3 50	\$30 00
Brighton, red	4 50	40 00
Campbell's Early, black	8 00	
Catawba, red	3 00	
Concord, 2 year No. 1, black	2 50	22 50
1 year No. 1	2 00	20 00
Delaware, red	4 00	
Elvira, white	3 00	
Ive's Seedling, black	3 00	
Moore's Diamond, white	3 50	30 00
Moore's Early, black	4 00	35 00
Niagara, white	3 50	30 00
Pocklington, white	3 50	30 00
Vergennes, red	4 00	
Woodruff, red	5 00	
Worden, black	3 50	
Wyoming, red	3 50	

ROOT GRAFTS

We make a specialty of putting up root grafts each winter for the trade and pride ourselves on our workmanship in this line. Will be pleased to quote prices on application. ANY STYLE OF GRAFT MADE TO ORDER.

APPLE SEEDLINGS

3-16 inch and up, straight ----- Prices on application
2-16 to 3-16 inch ----- Prices on application

FOREST TREE SEEDLINGS

	Per 1000
Catalpa Speciosa, 6 to 12 inches -----	\$1 50
12 to 18 inches -----	2 50
18 to 24 inches -----	3 00
24 to 36 inches -----	3 75
Black Locust, 12 to 18 inches -----	2 50
18 to 24 inches -----	3 00
24 to 36 inches -----	3 50
Russian Mulberry, 18 to 24 inches -----	6 00
Silver Maple, 18 to 24 inches -----	6 00

ORNAMENTAL TREES

	Per 100	Per 1000
Ash, American White, 4 to 5 feet -----	\$ 6 00	\$ 50 00
5 to 7 feet -----	7 00	60 00
Flowering, 4 to 5 feet -----	7 00	
5 to 7 feet -----	9 00	
Birch, European White, 5 to 6 feet -----	18 00	
6 to 8 feet -----	22 00	
4 to 5 feet -----	6 00	50 00
5 to 7 feet -----	8 00	70 00
Catalpa Speciosa, 4 to 6 feet -----	6 00	
6 to 8 feet -----	15 00	
8 to 10 feet -----	18 00	
Chestnut, Horse, 4 to 5 feet -----	25 00	
5 to 6 feet -----	35 00	
Elm, American, 4 to 5 feet -----	9 00	80 00
5 to 7 feet -----	11 00	100 00
6 to 8 feet -----	15 00	
8 to 10 feet -----	20 00	
10 to 12 feet -----	30 00	
1½ to 2 inches -----	45 00	
Linden, European, 6 to 8 feet -----	20 00	
8 to 10 feet -----	30 00	
1½ to 2 inches -----	40 00	
2 to 2½ inches -----	50 00	

ORNAMENTAL TREES—Continued

	Per 100	Per 1000
Maple, Hard or Sugar, 4 to 5 feet	\$10 00	\$ 90 00
5 to 7 feet	12 00	110 00
10 to 12 feet	45 00	
1½ to 2 inches	55 00	
2 to 2½ inches	70 00	
Norway, 6 to 8 feet	25 00	
8 to 10 feet	32 50	
10 to 12 feet	42 50	
1½ to 1¾ inches	65 00	
1¾ to 2 inches	80 00	
2 to 2½ inches	100 00	
2½ to 3 inches	125 00	
Silver or Soft, 5 to 7 feet	10 00	
6 to 8 feet	12 00	
8 to 10 feet	16 00	
1½ to 2 inches	30 00	
2 to 2½ inches	50 00	
2½ to 3 inches	75 00	
3 to 3½ inches	100 00	
Sycamore, 6 to 8 feet	25 00	
8 to 10 feet	30 00	
10 to 12 feet	40 00	
1½ to 2 inches	50 00	
Magnolia, Accuminata, 4 to 5 feet	25 00	
5 to 7 feet	30 00	
Mountain Ash, European, 5 to 6 feet	10 00	
6 to 8 feet	15 00	
8 to 10 feet	20 00	
Oak, Pin, 6 to 8 feet	30 00	
8 to 10 feet	40 00	
1½ to 2 inches	50 00	
2 to 3 inches	75 00	
Plane, Oriental Sycamore, 6 to 8 feet	20 00	
8 to 10 feet	25 00	
1½ to 2 inches	45 00	
2 to 2½ inches	60 00	
2½ to 3 inches	100 00	
Horse Chestnut, 4 to 5 feet	20 00	
5 to 6 feet	25 00	
6 to 8 feet	35 00	
Poplar, Carolina, 6 to 8 feet	6 00	
8 to 10 feet	8 00	
10 to 12 feet	12 00	
1½ to 2 inches	20 00	
2 to 2½ inches	30 00	

ORNAMENTAL TREES—Continued

	Per 100	Per 1000
Volga, 6 to 8 feet	\$ 8 00	
8 to 10 feet	10 00	
10 to 12 feet	15 00	
Tulip Tree, 6 to 8 feet	10 00	
8 to 10 feet	15 00	

WEeping TREES

Birch, Cut Leaf, 4 to 5 feet	25 00
5 to 6 feet	30 00
6 to 8 feet	40 00
Young's, 3 to 4 feet	35 00
4 to 5 feet	40 00
Willow, Kilmarnock, 1 year heads	35 00
Mulberry, Teas, 1 year heads	45 00
2 year heads	60 00
Maple, Wier's Cut Leaf, 4 to 5 feet	15 00
5 to 8 feet	20 00

DECIDUOUS SHRUBS

Altheas, Named colors, 2 to 3 feet	\$ 8 00	
3 to 4 feet	10 00	
Barberry, Purple Leaf, 1 to 1½ feet	4 00	
1½ to 2 feet	5 00	
2 to 3 feet	6 00	
3 to 4 feet	8 00	
Thunbergii, 1 to 1½ feet	6 00	50 00
1½ to 2 feet	8 00	75 00
2 to 3 feet	10 00	
Calycanthus, 1½ to 2 feet	6 00	
2 to 3 feet	8 00	
Dogwood, Siberian, 2 to 3 feet	6 00	50 00
3 to 4 feet	8 00	75 00
Stolonifera, 1½ to 2 feet	5 00	45 00
2 to 3 feet	7 00	65 00
Cydonia, Japonica, 1½ to 2 feet	4 00	
2 to 3 feet	6 00	
Deutzia, Crenata fl. pl. Candidissima		
Grassilis, 2 to 3 feet	7 00	65 00
3 to 4 feet	9 00	80 00
Pride of Rochester, Lemonei, 2 to 3 feet	8 00	
3 to 4 feet	10 00	
Eleagnus Longipes, 1½ to 2 feet	6 00	
2 to 3 feet	8 00	
Euonomous, Americanus, 2 to 3 feet	6 00	
3 to 4 feet	8 00	

DECIDUOUS SHRUBS—Continued

	Per 100	Per 1000
Exochordia, Grandiflora, 2 to 3 feet	8 00	
3 to 4 feet	10 00	
Forsythia, Viridissima, Fortunii and		
Suspensa, 2 to 3 feet	7 00	
3 to 4 feet	9 00	
Filbert, English, 1½ to 2 feet	7 00	
2 to 3 feet	9 00	
Hydrangea, Panniculata Grandiflora,		
1½ to 2 feet	7 00	
2 to 3 feet	9 00	
Honeysuckle, Red and White Tartarian		
Morrowii, Fragrantissima, 2 to 3 feet ...	6 00	
3 to 4 feet	8 00	
Lilac, Purple and White, 1½ to 2 feet	6 00	
2 to 3 feet	7 00	
Persian Purple, Chas. X. Villosa,		
1½ to 2 feet	8 00	
2 to 3 feet	10 00	
Philadelphus, Syringia, Grandiflora and		
Erecta, 2 to 3 feet	8 00	
3 to 4 feet	10 00	
Rhus, Virginiana, 3 to 4 feet	8 00	
4 to 5 feet	10 00	
5 to 6 feet	12 00	
Typhina (fern leaf), 3 to 4 feet	8 00	
4 to 5 feet	10 00	
5 to 6 feet	12 00	
Sambucus, Aurea (gold lf. elder), 2 to 3 feet ..	5 00	
3 to 4 feet	7 00	
4 to 5 feet	10 00	
Nigra, 2 to 3 feet	6 00	
3 to 4 feet	8 00	
Spirea, Anthony Waterer, 1½ to 2 feet	8 00	
Opulifolia, 3 to 4 feet	8 00	
4 to 5 feet	10 00	
Opulifolia Aurea, 3 to 4 feet	10 00	
4 to 5 feet	12 00	
Van Houttii, 3 to 4 feet	6 00	
4 to 5 feet	8 00	
Snowberry, Red and White, 2 to 3 feet	7 00	
3 to 4 feet	8 00	
Viburnum, Common Snowball, 1½ to 2 feet ..	6 00	
2 to 3 feet	8 00	

DECIDUOUS SHRUBS—Continued

	Per 100	Per 1000
Japan Snowball, 1½ to 2 feet	7 00	
2 to 3 feet	9 00	
High Bush Cranberry, 1½ to 2 feet	6 00	
2 to 3 feet	8 00	
Weigelia, 2 to 3 feet	7 00	
3 to 4 feet	9 00	
Eva Ratke, Abel Carier, Yellow and Variegated, 2 to 3 feet	8 00	
3 to 4 feet	10 00	

CLIMBING VINES

Ampelopsis, Quinquifolia, 2 year strong	\$ 5 00	\$45 00
Engelmanii, 2 year strong	7 00	60 00
Veitchii, 2 year	10 00	
Akebia, Quinita, 2 year strong	6 00	
Bignonia, Radicans and Coccenia, 2 year	7 00	
Clematis, Panniculata	10 00	
Large flowered sorts	17 00	
Aristolochia, Dutchman's Pipe	20 00	
Honeysuckle, Assorted	8 00	
Matrimony Vine	6 00	
Wistaria, Magnifica and Multijuga	10 00	

EVERGREENS

Arbor Vitae, American, 1 to 1½ feet	\$ 5 00	
1½ to 2 feet	7 00	
2 to 3 feet	12 00	
American Arbor Vitae, 3 to 4 feet	15 00	
Pine, White, 1 to 1½ feet	6 00	
1½ to 2 feet	10 00	
2 to 3 feet	12 00	
3 to 4 feet	18 00	
Spruce, Norway, 1½ to 2 feet	8 00	
2 to 3 feet	10 00	90 00
3 to 4 feet	15 00	120 00
Colorado Blue, 1 to 1½ feet	30 00	
1½ to 2 feet	45 00	
Koster's Grafted, 1½ to 2 feet	75 00	
2 to 2½ feet	100 00	
Magnolia Grandiflora, 2 to 3 feet	25 00	

ROSES, Field Grown on Own Roots

No. 1 at ----- 12½c No. 2 at ----- 8c

Leading Varieties—

Paul Neyron

Baby Rambler

Gen. Jack

Ulrich Bruner

W. R. Smith

Pink Cochet

Marechal Neil

Mamon Cochet

White Cochet

Puritan

PEACH SEED, Tennessee Naturals

Per bushel ----- \$1 50

APPLE SEEDLINGS

No. 1, per 1000, at ----- \$4 50

No. 2, per 1000, at ----- 2 50

JAPAN PEAR SEEDLINGS

No. 3, per 1000, at ----- \$5 50

We have fine blocks of both Apple and Peach Trees. Our soil can not be excelled for producing good taps and roots of Apple and Peach Trees.

Tennessee State Board of Entomology

KNOXVILLE, TENN.

Certificate of Nursery Inspection, Number 91.

Season 1912-13

THIS IS TO CERTIFY, That in accordance with an Act of the Legislature, approved April 17, 1905, the nursery grounds of SOUTHERN NURSERY CO., at Winchester, County of Franklin, State of Tennessee, were inspected by C. R. Spangler and J. E. Blake on Aug. 12, 13, 14, 15, 16, 17, 1912. The growing nursery stock was apparently free from San Jose Scale and other dangerously injurious insect pests and plant diseases.

Said nursery is equipped for fumigating all nursery stock.

This certificate has reference to insects and diseases, and is not otherwise to be considered as an endorsement of the parties to whom issued; it does not apply to stock not grown in the aforesaid nurseries unless stock is covered by proper certificate in favor of the Nursery where grown. It is not transferable and may be revoked for cause.

This certificate becomes invalid after August 1, 1913 and cannot be legally used after that date.

G. M. BENTLEY

State Entomologist and Plant Pathologist



